## WHAT WE OFFER

The HPC Housing Investment Corporation (HIC) offers Housing Finance for Housing People, By Housing People. Modelled on successful sector-specific lending entities in the UK and Canada, HIC clients can take advantage of our:

- Fixed rate 30+ year loan
- Housing knowledge
- Finance expertise
- Lean, low-cost administration

HIC seeks to address the barriers that housing providers have faced in accessing low-cost, long-term financing. We enable providers to leverage their assets so they can meet the affordable housing needs of Canadian communities.

HIC was founded by **BC Housing**, **Manitoba Housing** and Ontario's **Housing Services Corporation**.

#### **HOW IT WORKS**

HIC enables housing providers to access low-cost money available in the capital markets by leveraging the power of the group and the creditworthiness of Canada's affordable housing sector.





### WHERE ARE WE NOW?

HIC is working with Canadian providers on the first round of borrowing. This round is focused on take-out financing and is on track to close in Q1/2019.

In 2019, HIC will be focused on speaking with Canadian housing providers with development plans or ambitions--we are already planning subsequent rounds of borrowing.

If you are seeking any new development, regeneration, renovation or acquisition financing, you are a candidate for future lending rounds.

Contact us — we want to hear from you.













































## MORE INFORMATION

#### HIC EXECUTIVE LEADERSHIP



Shayne Ramsay, President and Chair, HIC CEO, BC Housing sramsay@bchousing.org



Howie Wong, General Manager, HIC CEO, Housing Services Corporation hwong@hscorp.ca



Carolyn Ryan
A/COO, Manitoba Housing
carolyn.ryan@gov.mb.ca



Pamela Hine, President, Yukon Housing Corporation pamela.hine@gov.yk.ca

# HIC OPERATIONS



Joshua Broadhead, Development Manager, BC Housing jbroadhead@bchousing.org



Alfred Chuang, CFO, HIC achuang@housinginvestment.ca



Sarah Woodgate, President, Calgary Housing Company sarah.woodgate@calgary.ca